

# MAP *your* CAREER



**WORKFORCE**  
DEVELOPMENT COUNCIL  
OF SEATTLE-KING COUNTY



# MAP YOUR CAREER

*"Where do **you** want to be in ten years?"*

It's a daunting question, no matter where you are now.

Life changes, careers go in different directions. Most people learn things along the way that make them smarter and wiser.

A better question: *"What is the life you imagine for yourself?"* Who are the people in it? How are you spending your time? How does your career fit into that picture?

This book is designed to help you plan for that future, with predictions for where Seattle-King County will be in the next decade, focusing on *not just a job, but a career* where you can thrive.

## WHO MADE THIS?

The Workforce Development Council of Seattle-King County ([SeaKingWDC.org](http://SeaKingWDC.org)) links talented people with bright careers, and oversees WorkSource Seattle-King County ([WorkSourceSKC.org](http://WorkSourceSKC.org)) at more than 40 locations, part of the statewide WorkSource network ([WorkSourceWA.com](http://WorkSourceWA.com)) and nationwide American Job Center Network ([CareerOneStop.org](http://CareerOneStop.org)).



A proud partner of the American **Job** Center network



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# MAP *your* CAREER



## WHAT IS THIS BOOK?

*Map Your Career* is an educational tool designed to illustrate the current and predicted labor market in Seattle-King County. The resources in this book are grouped into industries—like “healthcare” or “manufacturing”—big parts of the economy, chosen based on their projected growth, job demand, and potential for career advancement.

For each industry, learn about current trends, sample wages, and career pathways. Use this information to add to your own feelings and intuition about your interests and passions, how you see your future, and what you hope to achieve throughout your career.

## WHERE DID THIS INFO COME FROM?

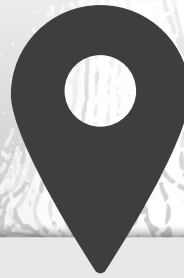
The government and other groups spend a lot of time studying who does what kind of work, how much money they make, where they live, and who’s hiring. When all this data is put together, we get a general picture of the economy—which parts are growing and shrinking, and which are likely to be good choices for people looking for jobs.

For this book, we’ve compiled information from EMSI, JobsEQ, the United States Census, and aggregated job postings from sites like Monster and Indeed.





# WORK

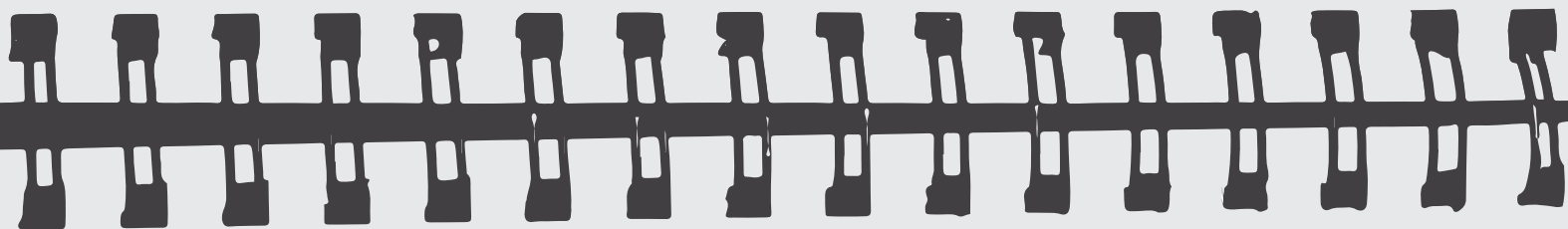


# VALUES

As you begin to *map your career*, it's important to consider your personal work values—things like independence, compensation, or variety. Nobody can tell you what to choose—only you know what's most important. Knowing your values can help you understand the types of work that will give you the most fulfillment in your career.

For each of the values below, choose the statement that you agree with most strongly. There are no right or wrong answers, only food for thought as you explore the industries and careers that interest you.

I PREFER COFFEE	<input checked="" type="radio"/> EXAMPLE <input type="radio"/>	I PREFER TEA
I LIKE SEEING THE RESULTS OF MY WORK	<input type="radio"/> ACHIEVEMENT <input type="radio"/>	I LIKE BEING A PART OF A LARGER PROCESS
I DO MY BEST WORK WHEN I MAKE MY OWN DECISIONS	<input type="radio"/> RESPONSIBILITY <input type="radio"/>	I DO MY BEST WORK WHEN I HAVE A LOT OF DIRECTION
I PREFER TO WORK ALONE	<input type="radio"/> AUTONOMY <input type="radio"/>	I PREFER TO WORK WITH OTHER PEOPLE
I LIKE TO FEEL RECOGNIZED WHEN I DO A GOOD JOB	<input type="radio"/> RECOGNITION <input type="radio"/>	I FEEL PRIDE IN MY WORK EVEN WHEN NO ONE NOTICES
I WANT TO BE FRIENDS WITH MY CO-WORKERS	<input type="radio"/> RELATIONSHIPS <input type="radio"/>	I LIKE TO KEEP MY WORK AND SOCIAL LIFE SEPARATE
I FIND MEANING IN WORK THAT HELPS PEOPLE DIRECTLY	<input type="radio"/> SOCIAL SERVICE <input type="radio"/>	I FIND MORE MEANING IN OTHER PARTS OF WORK
IT'S IMPORTANT THAT I HAVE OPPORTUNITIES TO BE CREATIVE	<input type="radio"/> CREATIVITY <input type="radio"/>	I PREFER MY WORK TO FALL INTO SET PROCEDURES
I NEED A MANAGER WHO HAS MY BACK IN THE WORKPLACE	<input type="radio"/> SUPPORT <input type="radio"/>	I PREFER TO NAVIGATE THE WORKPLACE ON MY OWN
IT'S IMPORTANT THAT I MAKE AS MUCH MONEY AS I CAN	<input type="radio"/> COMPENSATION <input type="radio"/>	I'M WILLING TO SACRIFICE SOME MONEY FOR OTHER VALUES
I LIKE HAVING A VARIETY OF TASKS TO COMPLETE	<input type="radio"/> VARIETY <input type="radio"/>	I LIKE FOCUSING ON A FEW SPECIFIC TASKS





## START WITH AN OCCUPATION

Work or a job performed for  

## LEVEL UP TO HIGHER POSITIONS



## BY GAINING EXPERIENCE

The longer you work in a position, the better you get at the job and the more trust you can earn from your manager and co-workers. In many industries, this is the most common way to advance.

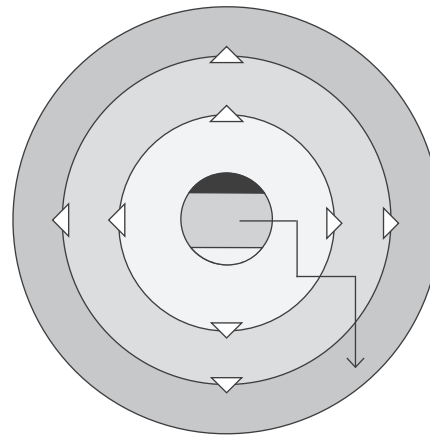
## OR GETTING AN EDUCATION

**Associate's Degree:** 2-year college degree that can be earned from a range of institutions, including community colleges, technical and vocational schools, and private or state colleges, universities, and affiliates.

**Bachelor's Degree:** 4-year college degree. Bachelor's degrees are generally awarded by private or state colleges or universities.

**Advanced Degree:** Master's (1-3 years) or doctorate (3-7 years). Most master's and doctorate degrees are awarded by private or state universities.

# HOW TO READ THESE MAPS

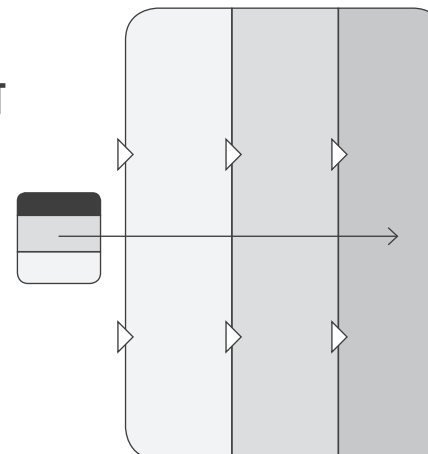


## FROM THE CENTER OUT

Some maps show career pathways that move in less of a straight line. Start in the center, and work your way out by education/experience level.

## FROM LEFT TO RIGHT



Some maps show career pathways that have a bit more structure, often with clear stages of advancement. Begin on the left side and move to the right, advancing with education and experience.



## THESE MAPS SHOW CAREER PATHWAYS

Avenues intended to prepare people for their desired occupations through education and skills training with a focus on self-sufficiency and ongoing career advancement.

## EACH OCCUPATION HAS A TITLE

Dynamic   
Synergist  
\$35 - \$56 

## & RANGE OF HOURLY WAGES

(2018) Entry-Level to Experienced 

## MAPS ARE GROUPED BY INDUSTRY

Businesses that produce similar goods or provide similar services.

Healthcare 

Manufacturing 

Aerospace 

Maritime 

Construction 

Professional, Scientific & Technical Services 

Information Technology 

Public Sector 

Trade 

Transportation 



# HEALTHCARE

## AT A GLANCE



**17,932**

businesses in Seattle-King County

**160,240**

jobs in Seattle-King County

**\$68,119**

average annual earnings



**+ 24%**

increase in healthcare job demand

**+ 54%** Physical Therapy Assistant

**+ 38%** Medical Assistant

**+ 37%** Medical Secretary

**+ 32%** Licensed Practical Nurse

*Predicted*

## WORK AREAS

Hospitals

Family medicine

Aging/long-term care

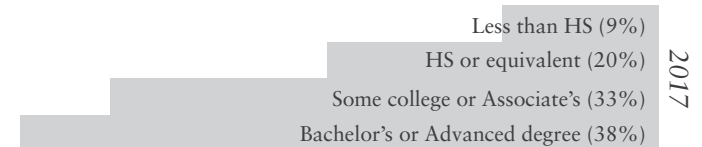
Specialty clinics

Community health

## HEALTHCARE WORKERS BY AGE



## HEALTHCARE WORKERS BY EDUCATION



Healthcare is one of the fastest growing industries in Seattle-King County, with nearly one quarter of Washington state's health systems, and one of the largest metropolitan public health departments in the country. Healthcare job demand has been growing for several decades, and an increase in both retirements and demand for services presents even greater career opportunities in the future.

*Communication*  
**TOOLS OF THE TRADE**  
*Social perceptiveness*

*Attention to detail*  
**TOOLS OF THE TRADE**  
*Critical thinking*

CHECK OUT → **RESOURCES**

(Page 23 of *Map Your Career*)

• Find programs ([Health Workforce for the Future](#))



DEMOGRAPHIC INFO & MORE →



[MapYourCareer.org/Healthcare](http://MapYourCareer.org/Healthcare)



**MAP  
your  
CAREER**

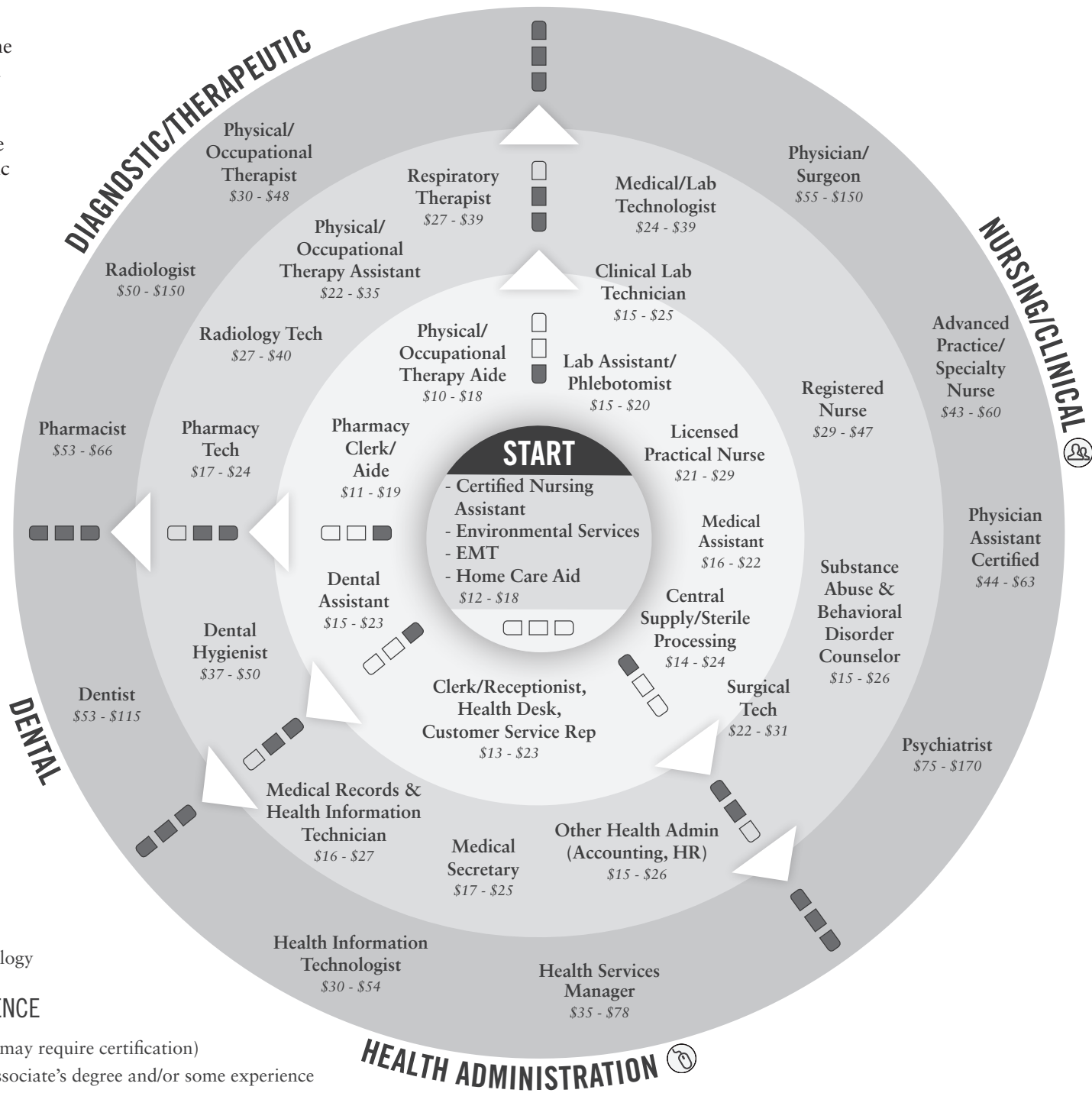
JOB INFO &  
MORE AT 

MapYourCareer.org/  
Healthcare

# HEALTHCARE



This map includes some of the most in-demand healthcare jobs in Seattle-King County, including branches like nursing and therapeutic care, but the industry has many other opportunities—from behavioral health to marketing. Although career progression is largely tied to education, entry-level positions provide a helpful window into healthcare's different branches.



Range of hourly wages from entry-level to experienced (2018), Emsi



# MANUFACTURING

## INCLUDING AEROSPACE AT A GLANCE



**2,520**  
businesses in Seattle-King County

**103,518**  
jobs in Seattle-King County

**\$112,746**  
average annual earnings



*Predicted*

**+ 39%**  
retirement from manufacturing jobs

- + 39%** Inspector & Tester
- + 38%** Aircraft Assembler
- + 36%** CNC Machinist
- + 24%** Industrial Engineer

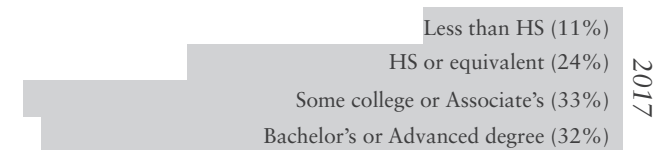
### WORK AREAS

Apparel    Medical devices    Shipbuilding  
Food    Aerospace

### MANUFACTURING WORKERS BY AGE



### MANUFACTURING WORKERS BY EDUCATION



Manufacturing has been an important industry in Seattle-King County for over a century. A wide variety of food, medical, and high-tech products for use across the world are made here. New technologies are changing the industry, but an increase in retirements due to an aging workforce creates new career opportunities in the region.

Communication  
**TOOLS OF THE TRADE**  
Attention to detail  
Critical thinking



CHECK OUT → **RESOURCES**  
(Page 23 of *Map Your Career*)





# MANUFACTURING INCLUDING AEROSPACE

DESIGN & PRODUCT  
DEVELOPMENT



PRODUCTION &  
QUALITY CONTROL



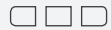
This map includes some of the most in-demand manufacturing jobs in Seattle-King County, which has a specialized, regional focus on aerospace, including airplane manufacturing and supplier networks. Industry branches range from design to quality control, and although education can accelerate engineering pathways, hands-on experience is essential for most occupations.

## START

- Operator
- Helper
- Deburrer
- Production Operator
- Inventory Clerk

\$18 - \$36

ENTRY-LEVEL  
(MAY REQUIRE CERTIFICATION)



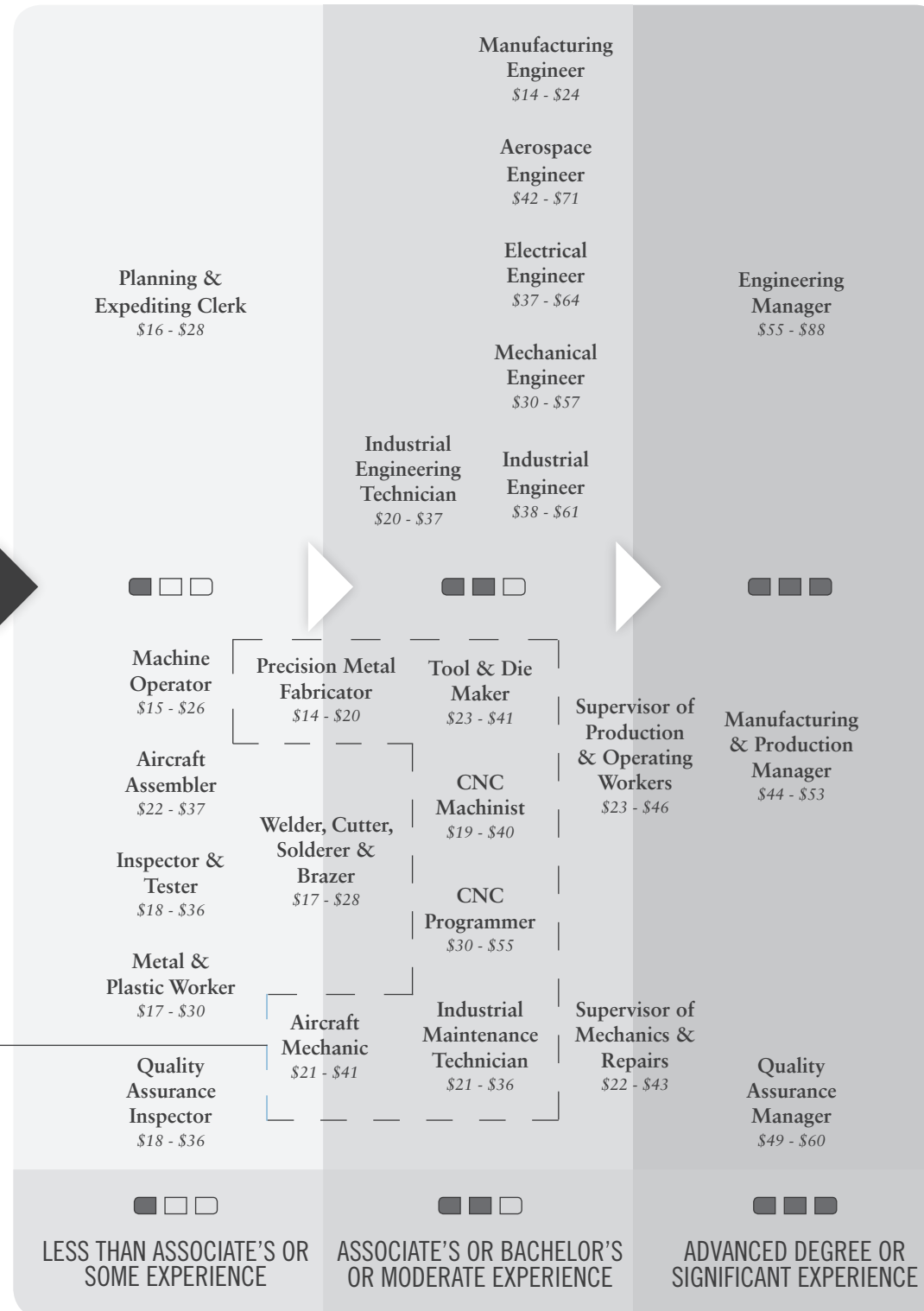
### Apprenticeships available!

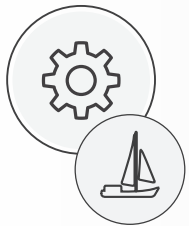
- Earn a wage immediately
- Learn new skills, get higher pay
- On-the-job mentorship learning model
- Obtain a nationally recognized professional certification
- Earn college credits towards certificates & degrees

### TRANSFER SKILLS BETWEEN

- Professional, Scientific & Technical Services
- Transportation

Range of hourly wages from entry-level to experienced (2018), Emsi





# MARITIME

## AT A GLANCE



**830**  
businesses in Seattle-King County

**19,500**  
jobs in Seattle-King County

**\$82,800**  
average annual earnings



Predicted

### WORK AREAS

Cruises & ferries

Commercial fishing

Private/recreational boats

Science & research

Shipping & transportation

Shipyard Port

+ **41%** retirement from maritime branches

+ **42%** Support Activities for Water Transportation

+ **40%** Deep Sea & Coastal Water Transportation

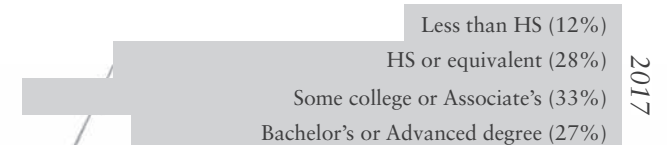
+ **35%** Fishing

+ **34%** Ship & Boat Building

### MARITIME WORKERS BY AGE



### MARITIME WORKERS BY EDUCATION



Maritime is one of the oldest industries in Seattle-King County. It incorporates a variety of land-based occupations in design, manufacturing, and boat repair, along with roles on the water, from engineering to vessel operations. The importance of maritime for both commercial trade and tourism results in stable, well-paying jobs, and an increase in retirements due to an aging workforce creates new career opportunities.




CHECK OUT → **RESOURCES**  
(Page 23 of *Map Your Career*)





**MAP**  
*your*  
**CAREER**

JOB INFO &  
MORE AT 

[MapYourCareer.org/  
Maritime](http://MapYourCareer.org/Maritime)

# MARITIME



This map sponsored by



This map includes some of the most in-demand maritime jobs in Seattle-King County, divided between working on a boat (shipside) and working on land (shoreside). Whether you're at sea or in a shipyard, hands-on experience is essential to career advancement. Career pathways are well-defined by government regulations, particularly for jobs at sea.

**START**

SHORESIDE	SHIPSIDE
- Laborer	- Wiper - Ordinary Seaman
\$15 - \$23	\$14 - \$21

ENTRY-LEVEL  
(MAY REQUIRE CERTIFICATION)

☐ ☐ ☐

*Credential may be required!* ←

- Transportation Worker Identification Credential (TWIC)- *Transportation Safety Administration*
- Merchant Mariners Credential (MMC)  
- *United States Coast Guard*

## TRANSFER SKILLS BETWEEN

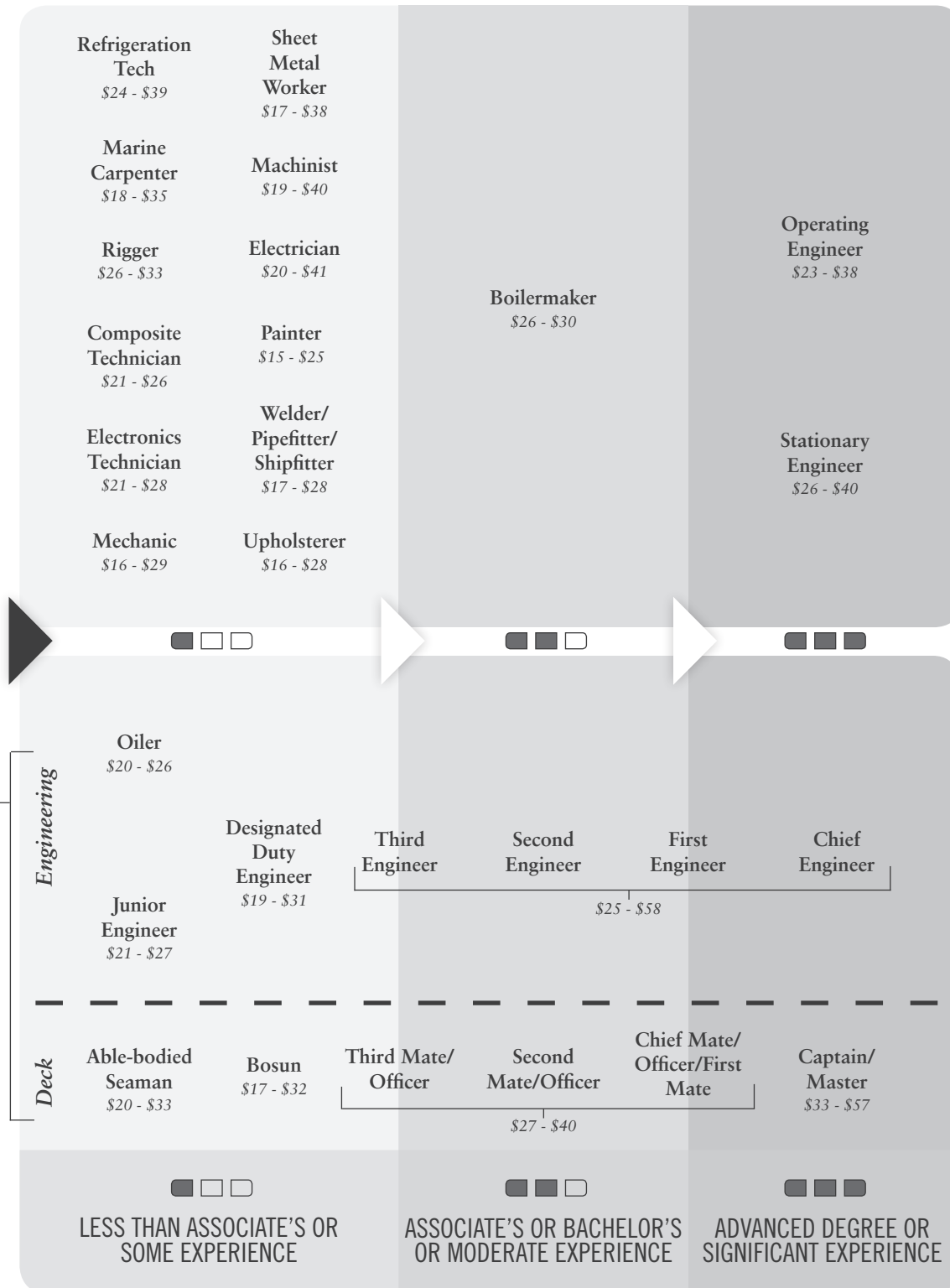


Construction



Manufacturing

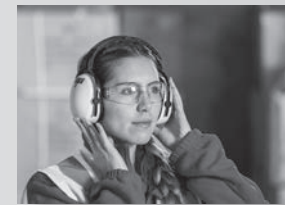
Range of hourly wages from entry-level to experienced (2017), Emsi





# CONSTRUCTION

## AT A GLANCE



**6,790**

businesses in Seattle-King County

**86,852**

jobs in Seattle-King County

**\$82,175**

average annual earnings



*Predicted*



**21%**

increase in construction job demand



**41%** HVAC Mechanic & Installer



**37%** Iron Worker



**32%** Plumber, Pipefitter & Steamfitter



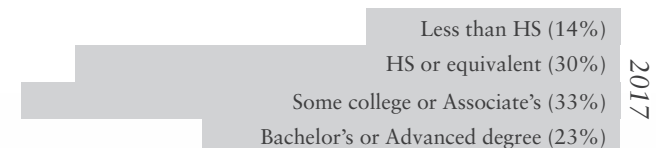
**25%** Cement Mason

## CONSTRUCTION WORKERS BY AGE



2018

## CONSTRUCTION WORKERS BY EDUCATION



2017

Construction plays a key role in the future of Seattle-King County. Cranes dot city skylines building homes, office buildings, and transportation infrastructure for a rapidly growing region. Although the industry was impacted by the Great Recession over the last decade, the economic recovery has brought new opportunities for a new generation of workers.

CHECK OUT

### RESOURCES

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**TOOLS OF THE TRADE**

Team attitude  
Math skills  
Critical thinking  
Attention to detail  
Awareness of safety rules & regulations

### WORK AREAS

Highway Commercial  
Industrial Residential  
Infrastructure






This map includes some of the most in-demand construction jobs in Seattle-King County. The process of completing construction projects requires many individuals with highly specialized skillsets, from laying the foundation, to installing the pipes, to finishing the drywall. Higher level positions tend to focus on project design and business management. Apprenticeships are a great way to learn specialized skills and begin a career pathway.



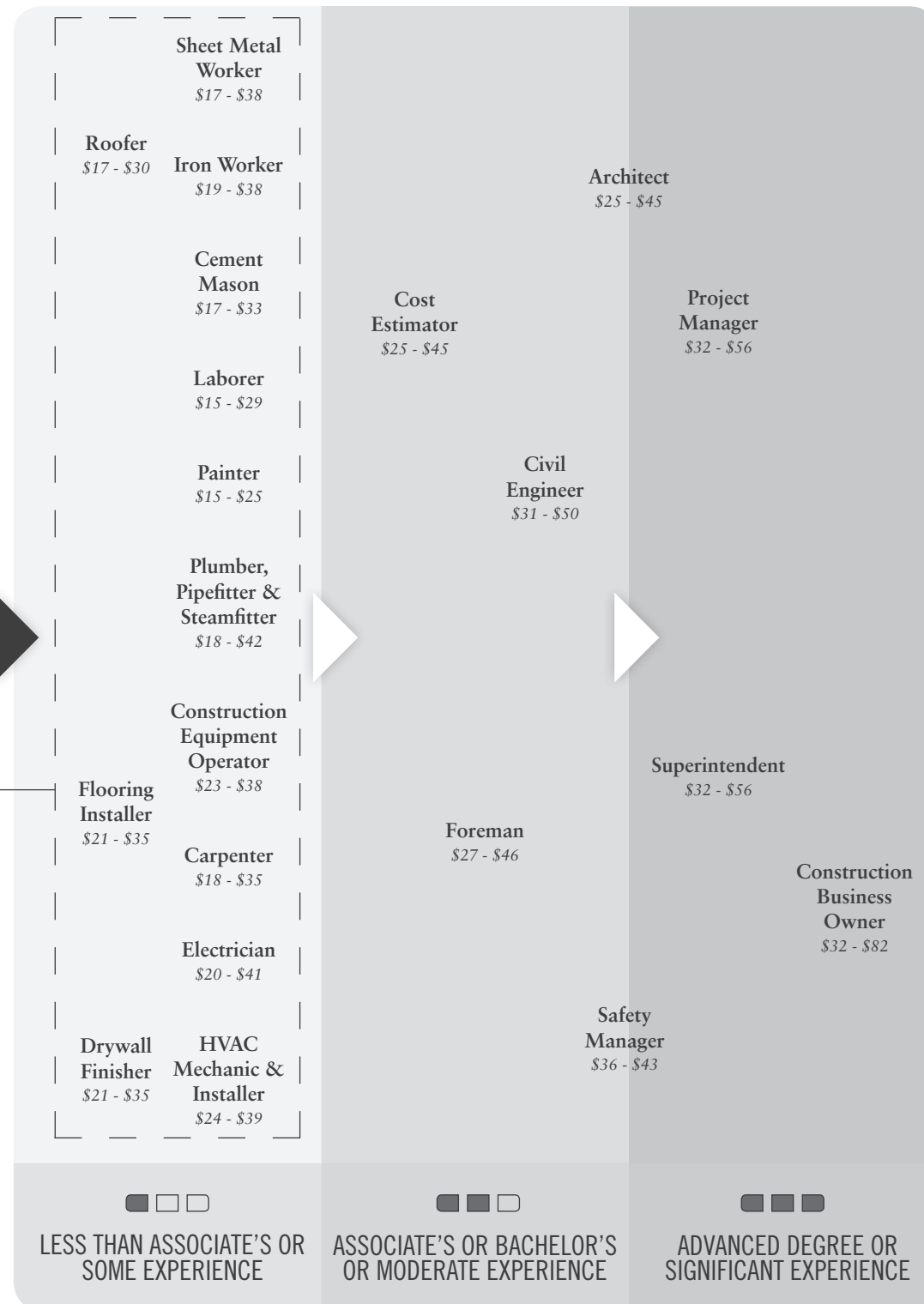
***Apprenticeships available!*** ←

- Earn a wage immediately
- Learn new skills, get higher pay
- On-the-job mentorship learning model
- Obtain a nationally recognized professional certification
- Earn college credits towards certificates & degrees

**TRANSFER SKILLS BETWEEN**

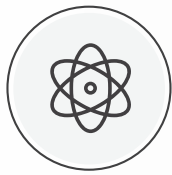
-  Professional, Scientific & Technical Services
-  Maritime
-  Public Sector

Range of hourly wages from entry-level to experienced (2018), Emsi

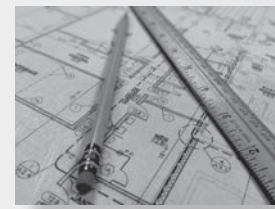


# CONSTRUCTION





# PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES AT A GLANCE



**13,380**

businesses in Seattle-King County

**146,022**

jobs in Seattle-King County

**\$118,822**

average annual earnings



*Predicted*



**21%**

increase in professional, scientific & technical services job demand



**64%** Security Analyst



**38%** Computer & Information Research Scientist



**30%** Financial Manager



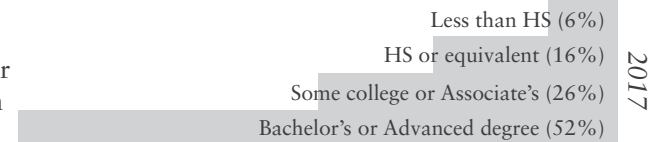
**20%** Mechanical Engineer

## PROFESSIONAL, SCIENTIFIC & TECHNICAL WORKERS BY AGE



2018

## PROFESSIONAL, SCIENTIFIC & TECHNICAL WORKERS BY EDUCATION



2017

The professional, scientific, and technical services industry encompasses many different kinds of occupations that generally require a high level of training and expertise. Many of these roles are in legal, finance, computer systems, data analytics, marketing, or research. Workers in this field utilize their specialized knowledge within an organization or as part of a consulting service.

### WORK AREAS

Legal

Research & testing lab

Architectural

Consulting

Advertising

Financial management

CHECK OUT

### RESOURCES

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Problem solving  
& strategic  
planning

**TOOLS OF THE TRADE**

Analytical  
thinking  
Time  
management

Communication  
Leadership  
Flexibility



DEMOGRAPHIC INFO  
& MORE

MapYourCareer.org/PST-Services

This map includes some of the most in-demand professional, scientific, and technical services jobs in Seattle-King County, including computer system design and law, but the industry has many other opportunities—from translation services to life sciences research. These occupations rely heavily on post-secondary education and years of experience to establish expertise in a given subject matter.

## START

- Help Desk
- Receptionist
- Office & Information Clerk
- Janitor

\$18 - \$36

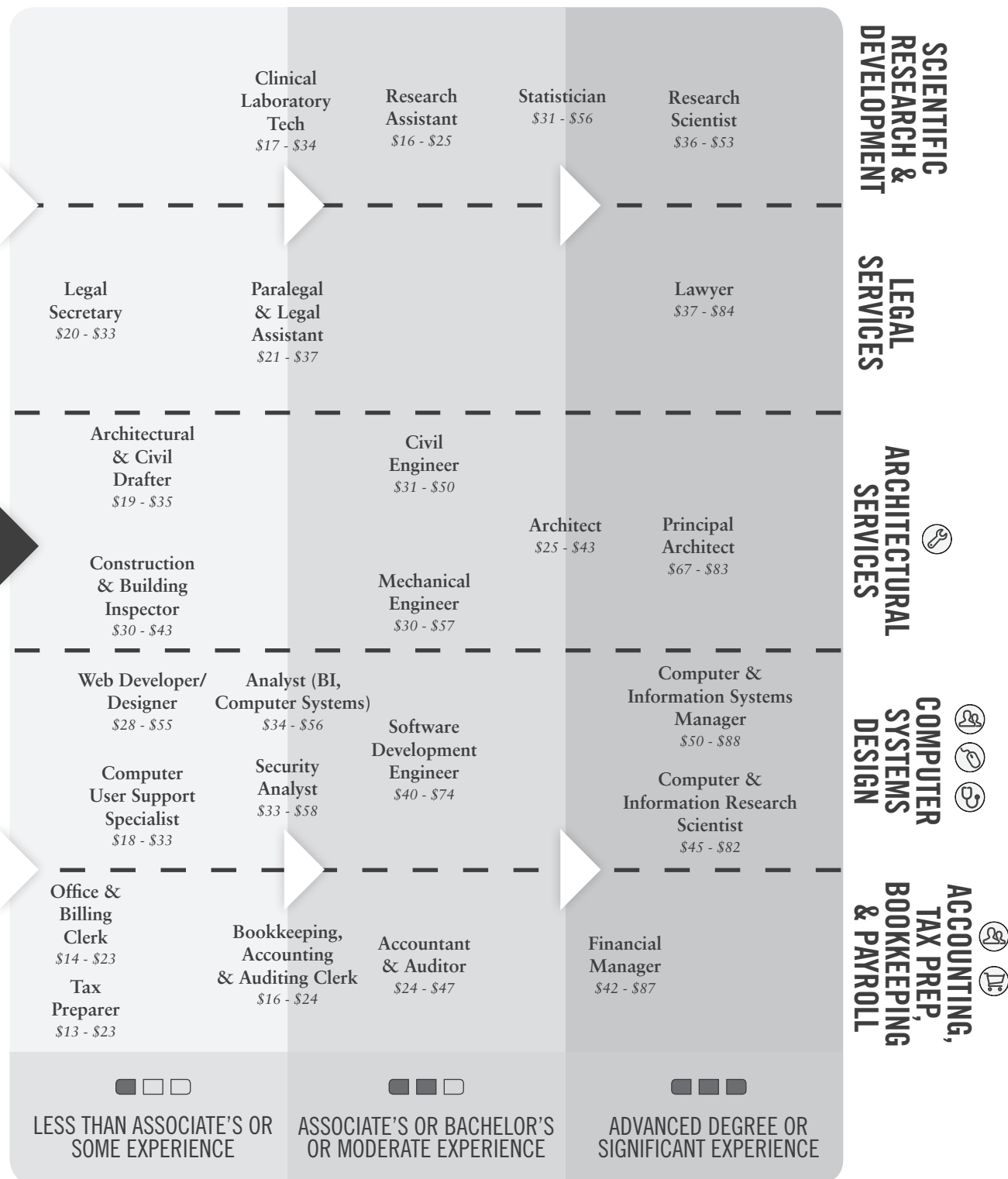
ENTRY-LEVEL  
(MAY REQUIRE CERTIFICATION)



## TRANSFER SKILLS BETWEEN

- Healthcare
- Construction
- Public Sector
- Information Technology
- Trade

Range of hourly wages from entry-level to experienced (2018), Emsi

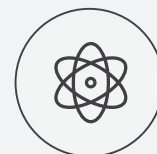


## MAP your CAREER

JOB INFO & MORE AT

MapYourCareer.org/  
PST-Seattle

# PROFESSIONAL, SCIENTIFIC & TECHNICAL SERVICES







# INFORMATION TECHNOLOGY AT A GLANCE



**2,359**

businesses in Seattle-King County

**107,470**

jobs in Seattle-King County

**\$229,473**

average annual earnings



**+ 25%**

increase in information technology job demand

**+ 43%** Security Analyst

**+ 35%** Web Developer/Designer

**+ 32%** Database Administrator

**+ 27%** Computer User Support Specialist

*Predicted*

## WORK AREAS

E-commerce Interactive media

Software & app development

Mobile Data analytics

Cloud Social

Communication Creativity  
Team attitude Systems thinking  
**TOOLS OF THE TRADE** Problem solving  
Curiosity

Information technology in Seattle-King County has grown rapidly over the last ten years, driven in large part by e-commerce and software development. The region is predicted to remain one of the largest hubs for technology in the country, with many small and large businesses calling it home. As new technologies emerge, new types of occupations are being created that have never existed before, creating interesting opportunities for job seekers.

## INFORMATION TECHNOLOGY WORKERS BY AGE

2018

14-18 (<1%)  
19-24 (6%)  
25-34 (31%)  
35-44 (33%)  
45-54 (21%)  
55-64 (7%)  
65+ (2%)

## INFORMATION TECHNOLOGY WORKERS BY EDUCATION

2017

Less than HS (5%)  
HS or equivalent (12%)  
Some college or Associate's (21%)  
Bachelor's or Advanced degree (62%)



CHECK OUT

**RESOURCES**

(Page 23 of Map Your Career)



DEMOGRAPHIC INFO  
& MORE

MapYourCareer.org/Info-Tech

# INFORMATION TECHNOLOGY



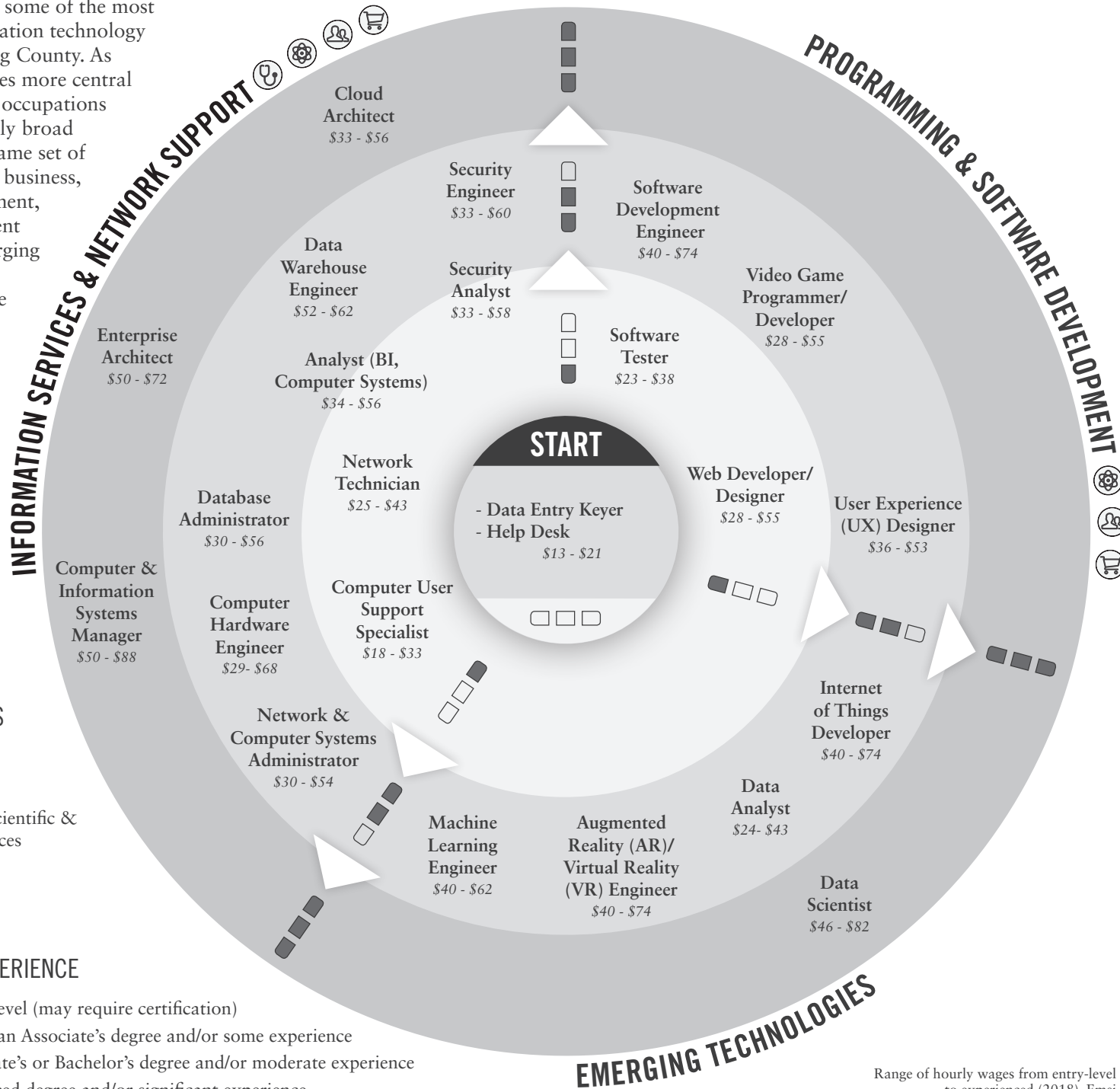
This map includes some of the most in-demand information technology jobs in Seattle-King County. As technology becomes more central to day-to-day life, occupations become increasingly broad and diverse. The same set of skills can apply to business, finance, entertainment, or data management applications. Emerging technologies promise innovative opportunities, but require adaptability on projects that can rapidly change focus.

## TRANSFER SKILLS BETWEEN

- Healthcare
- Professional, Scientific & Technical Services
- Public Sector
- Trade

## EDUCATION / EXPERIENCE

- ☐ ☐ ☐ Entry-level (may require certification)
- ☒ ☐ ☐ Less than Associate's degree and/or some experience
- ☒ ☒ ☐ Associate's or Bachelor's degree and/or moderate experience
- ☒ ☒ ☒ Advanced degree and/or significant experience

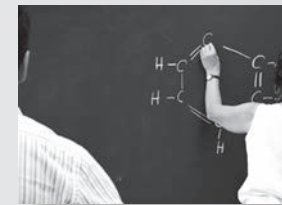


Range of hourly wages from entry-level to experienced (2018), Emsi



# PUBLIC SECTOR

## AT A GLANCE



**543**

entities in Seattle-King County

**191,276**

jobs in Seattle-King County

**\$89,900**

average annual earnings



**+ 11%**

increase in public sector job demand

**+ 22%**

Elementary, Middle, Secondary & Substitute School Teacher

**+ 21%**

Police Officer

**+ 19%**

Bus Mechanic & Diesel Engine Specialist

**+ 19%**

Education Administrator

*Predicted*

## WORK AREAS

City State

County Federal

CHECK OUT

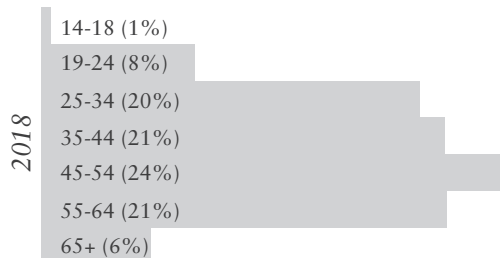
**RESOURCES**

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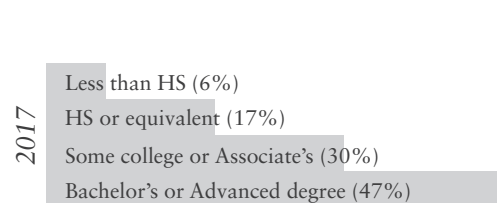


The public sector is a broad category that includes city, county, state, and federal government offices and agencies. These occupations can have a big impact on the community, but also typically require a strong understanding of rules and regulations. Public sector jobs generally have long-term incentives, including retirement benefits and clear career progression.

## PUBLIC SECTOR WORKERS BY AGE



## PUBLIC SECTOR WORKERS BY EDUCATION



*Project flexibility*

*Communications*

**TOOLS OF THE TRADE**

*Data literacy*





**MAP**  
*your*  
**CAREER**

JOB INFO &  
MORE AT

MapYourCareer.org/  
Public-Sector

# PUBLIC SECTOR



- EDUCATION (SCHOOLS & LIBRARIES)
- PUBLIC SAFETY & EMERGENCY SERVICES
- TRANSIT SERVICES
- PUBLIC HEALTH & SOCIAL SERVICES
- GOVERNMENT OPERATIONS

	Teacher Assistant \$14 - \$20	Elementary, Middle, Secondary & Substitute Teacher \$24 - \$36	Education Administrator \$36 - \$59	Postsecondary Teacher \$29 - \$56
		Librarian \$29 - \$40		
Correctional Officer & Jailer \$24 - \$34	Firefighter \$29 - \$46	Fire Lieutenant \$47 - \$58	Fire Captain \$54 - \$76	Fire Chief \$64 - \$117
Police Officer \$33 - \$47	Police Lieutenant \$46 - \$70	Police Captain \$60 - \$85	Police Chief \$80 - \$131	
Bus Driver \$18 - \$29	Bus Mechanic & Diesel Engine Specialist \$20 - \$33	Civil Engineer \$31 - \$50	Urban & Regional Planner \$33 - \$49	
Licensed Practical Nurse \$21 - \$29	Registered Nurse \$29 - \$47	Healthcare Administrator \$35 - \$78	Medical Scientist & Epidemiologist \$24 - \$60	
	Social & Human Services Assistant \$15 - \$25	Social Worker \$19 - \$33	Clinical Psychologist \$27 - \$43	
		Community Health Educator \$21 - \$36		
Secretary & Administrative Assistant \$16 - \$25	Bookkeeping, Accounting, & Auditing Clerk \$16 - \$24	Accountant & Auditor \$24 - \$47	Financial Manager \$42 - \$87	
	Analyst (BI, Computer Systems) \$34 - \$56	Software Development Engineer \$40 - \$74	Computer & Information Systems Manager \$50 - \$88	
LESS THAN ASSOCIATE'S OR SOME EXPERIENCE	ASSOCIATE'S OR BACHELOR'S OR MODERATE EXPERIENCE	ADVANCED DEGREE OR SIGNIFICANT EXPERIENCE		

This map includes some of the most in-demand public sector jobs in Seattle-King County. Roles and skillsets vary more widely than in other industries, from social services, to public infrastructure, to natural resource management. Advancement in some branches is attached to education, while others require hands-on experience. Most types of occupations exist within the public sector.

**START**

- Janitor & Cleaner
- Crossing Guard
- Office & Information Clerk
- Help Desk
- Community Health Worker

\$13 - \$23

**ENTRY-LEVEL**  
(MAY REQUIRE CERTIFICATION)

□ □ □

- TRANSFER SKILLS BETWEEN**
- Healthcare
  - Construction
  - Professional, Scientific & Technical Services
  - Information Technology
  - Trade

Range of hourly wages from entry-level to experienced (2018), Emsi



# TRADE, INCLUDING WHOLESALE & RETAIL AT A GLANCE



**12,623**  
businesses in Seattle-King County

**222,043**  
jobs in Seattle-King County

**\$103,250**  
average annual earnings



*Predicted*

- + 20%**  
increase in wholesale & retail job demand
- + 47%** Market Research Analyst
  - + 38%** Customer Service Representative
  - + 35%** Warehouse Manager
  - + 21%** Stock Clerk & Order Filler

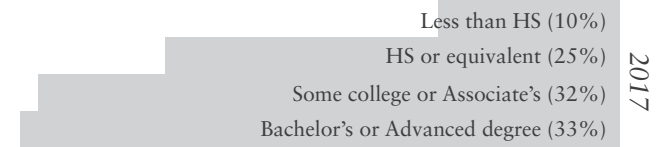
## WORK AREAS

- Grocery
- Specialty
- Mail or internet-based
- Corporate headquarters
- Department
- Warehouse

## TRADE WORKERS BY AGE



## TRADE WORKERS BY EDUCATION



The trade industries of Seattle-King County involve the buying and selling of goods to businesses and consumers, from wholesale distribution to online retail and the local mall. In the past several years, there has been tremendous growth in online shopping, but Seattle-King County's brick and mortar businesses have remained resilient in spite of these changes in shopping habits.

*Communication*  
*Business awareness*  
*Customer service*  
**TOOLS OF THE TRADE**  
*Math skills*  
*Attention to detail*



CHECK OUT

→ **RESOURCES**  
(Page 23 of *Map Your Career*)



DEMOGRAPHIC INFO  
& MORE →





**MapYourCareer.org/Trade**

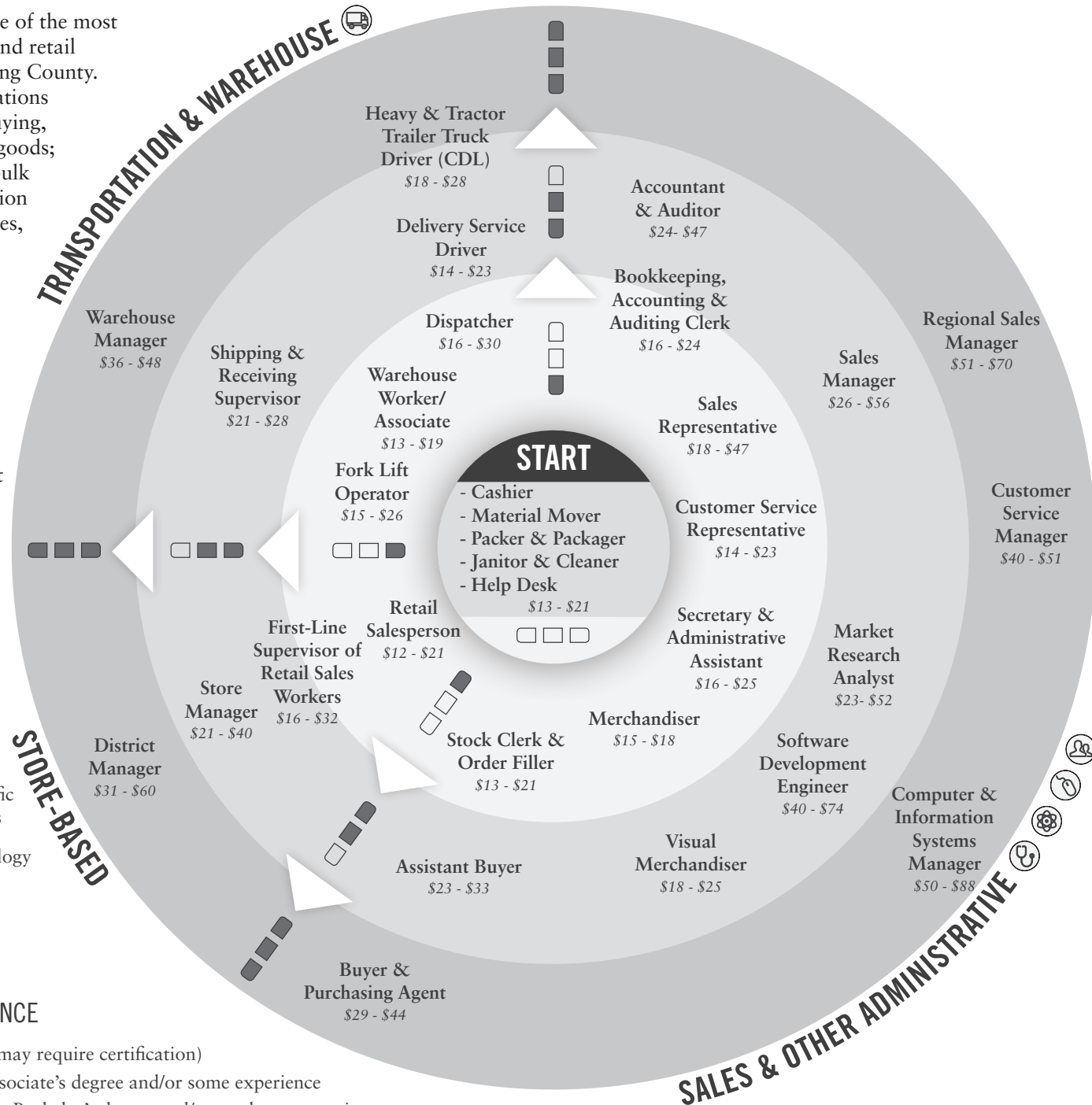
This map includes some of the most in-demand wholesale and retail trade jobs in Seattle-King County. There are many occupations centered around the buying, selling, and storage of goods; wholesalers purchase bulk products from production facilities and warehouses, retail buyers purchase those goods, and salespeople promote them to consumers. There are many career pathways available in wholesale and retail trade, most leading to management roles.

## TRANSFER SKILLS BETWEEN

-  Healthcare
-  Professional, Scientific & Technical Services
-  Information Technology
-  Public Sector
-  Transportation

## EDUCATION / EXPERIENCE

-  Entry-level (may require certification)
-  Less than Associate's degree and/or some experience
-  Associate's or Bachelor's degree and/or moderate experience
-  Advanced degree and/or significant experience



Range of hourly wages from entry-level to experienced (2018), Emsi

# TRADE, INCLUDING WHOLESALE & RETAIL







# TRANSPORTATION & WAREHOUSING AT A GLANCE



**1,587**

businesses in Seattle-King County

**56,663**

jobs in Seattle-King County

**\$79,887**

average annual earnings

*Predicted*

**+ 12%**

increase in transportation & warehousing job demand

**+ 32%** Aircraft Mechanic & Service Technician

**+ 24%** Airplane Pilot & Copilot

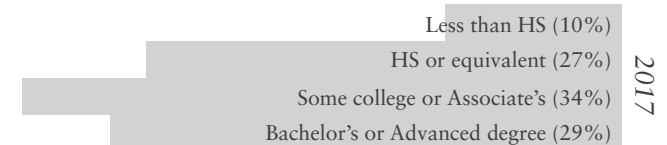
**+ 21%** Cargo & Freight Agent

**+ 12%** Warehouse Worker/Associate

## TRANSPORTATION & WAREHOUSING WORKERS BY AGE



## TRANSPORTATION & WAREHOUSING WORKERS BY EDUCATION



Transportation and warehousing supports Seattle-King County by moving goods and people via land, air, and sea. Local and international trade and travel are fundamental to the modern economy. Those connections happen every day thanks to workers who specialize in managing the supply chain, logistical operation, and fleet of ships, planes, trains, and trucks that get the job done.

### WORK AREAS

Passenger  
transportation

Cargo  
transportation

Private  
warehouse

Distribution  
center

*Communication*  
Awareness  
of safety  
rules  
Flexibility at a  
fast pace  
**TOOLS OF  
THE TRADE**  
Attention  
to detail

CHECK OUT

→ **RESOURCES**

(Page 23 of Map Your Career)





DEMOGRAPHIC INFO  
& MORE →

[MapYourCareer.org/Transport](http://MapYourCareer.org/Transport)

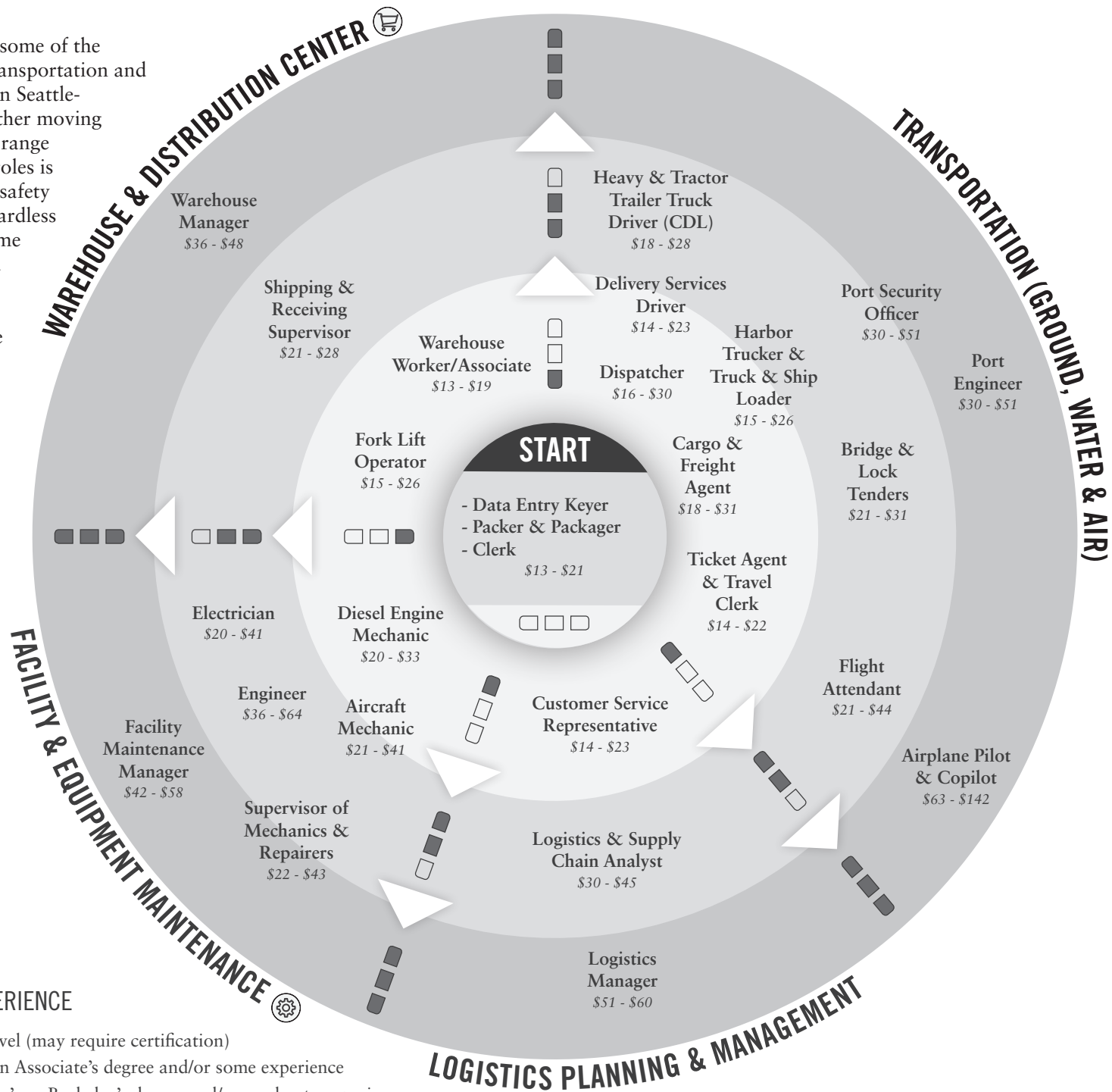
This map includes some of the most in-demand transportation and warehousing jobs in Seattle-King County. Whether moving goods or people, a range of interconnected roles is required to ensure safety and efficiency. Regardless of where goods come from, shipping and storage are an integral and often invisible step in the transportation process. An entry-level position in a warehouse can provide a view into the many facets of the industry.

### TRANSFER SKILLS BETWEEN

-  Manufacturing
-  Trade

### EDUCATION / EXPERIENCE

- ☐ ☐ ☐ Entry-level (may require certification)
- ☒ ☐ ☐ Less than Associate's degree and/or some experience
- ☒ ☒ ☐ Associate's or Bachelor's degree and/or moderate experience
- ☒ ☒ ☒ Advanced degree and/or significant experience



# TRANSPORTATION & WAREHOUSING



This map sponsored by



Range of hourly wages from entry-level to experienced (2018), Emsi

# NEXT STEPS

Life won't always go according to plan, but if you're thoughtful about your steps, you can adapt to change and get to where you want to be.

## MAKE A PLAN

### RESEARCH

- Look into occupations that fit your interests. Which are most interesting?
- Check out organizations where you'd want to work. What do you like about it?
- Determine which training and/or education programs may be necessary. What do you need to apply?
- Find people doing what you want to do. How did they get there?

### REFLECT

- Remember your personal work values from page 2. How do they fit in?
- Think about your goals for the future. What are some short-term and long-term goals to help you get there?
- Share your ideas with friends, family, and mentors. How can they support you?

## TAKE ACTION

### NETWORK

- Make a list of people you know. Friends, family, teachers, church, sports—who else?
- Arrange phone calls or meetings to see who can help you. Do they know anyone else they could connect you with?
- Schedule informational interviews for positions that interest you. What questions do you have about the role?
  - Don't forget to send a thank-you note!

### APPLY

*If your next step is school/training:*

- Make a list of schools or training programs and the required application materials. When are these due?

*If your next step is a job:*

- Work on your resume and cover letter. Who can help you?

## REVISIT YOUR PLAN

- As you learn more and gain more experience, review your plan. Has anything changed?
- Check-in with your mentors. Is there anything you need from them?





# RESOURCES

## RESEARCH



### TALENT PIPELINE APPLICATION

Use the **Talent Pipeline Application** to access regional occupation and labor market information.

[SeaKingWDC.org/Talent-Pipeline-App](https://SeaKingWDC.org/Talent-Pipeline-App)



### CAREER BRIDGE

Use **Career Bridge** to find education and training programs across the state of Washington. In addition, see the “Pay for School” tab to learn more about financial assistance options.

[CareerBridge.WA.gov](https://CareerBridge.WA.gov)

Many of these resources are based on the Standard Occupational Classification System (SOC). While most occupation titles used in Map Your Career directly mirror this classification system, some reflect industry-specific terminology and are not directly represented in SOC codes.



### O\*NET

Use **O\*net** to learn more about occupations that may fit your interests and what may be necessary to achieve them. This resource contains key features, day-to-day tasks, general qualifications, and interests of the typical worker.

[ONETCenter.org/Overview.html](https://ONETCenter.org/Overview.html)



### LABOR MARKET INFO

Use the **Labor Market Info** page to gather additional information on the economy by area throughout Washington such as unemployment, occupation specific wages, and projections.

[ESD.WA.gov/LaborMarketInfo](https://ESD.WA.gov/LaborMarketInfo)



### REGISTERED APPRENTICESHIP

Use the **Registered Apprenticeship** page to learn more about what being an apprentice is like as well as resources to begin taking steps toward finding and applying for apprenticeship programs in Washington.

<https://bit.ly/2AGOMKy>

## REFLECT



### SELF-SUFFICIENCY CALCULATOR

Use the **Self-Sufficiency Calculator** to help assess current budget and individual/family needs, calculating next steps needed to achieve long-term financial self-sufficiency.

[TheCalculator.org](https://TheCalculator.org)

## APPLY



### CAREER COACH

Use **Career Coach** to assess potential career interest areas, explore more information about specific career areas, browse training programs, and create a resume.

[SeaKingWDC.EMSICC.com](https://SeaKingWDC.EMSICC.com)

CITY OF SEATTLE  
CEDAR RIVER MUNICIPAL  
ECOLOGICAL



## THANKS TO INPUT FROM INDUSTRY, EDUCATION & COMMUNITY PARTNERS

Aerospace Joint Apprenticeship Committee  
Area Health Education Center for Western Washington  
City of Seattle  
Fred Hutchinson Cancer Research Center  
Healthcare Industry Leadership Table  
Hoffman Construction Company  
King County Employment & Education Resources  
Learning Center North, Shoreline Community College

Northwest Center of Excellence for Marine  
Manufacturing & Technology  
Northwest Seaport  
Port of Seattle  
Sailors Union of the Pacific  
Seattle-King County Community & Technical Colleges  
Seattle Maritime Academy  
SEIU Healthcare 1199NW Multi-Employer Training Fund

Skills, Inc.  
Center of Excellence for Information &  
Computing Technology  
TRAC Associates  
University of Washington Cancer Consortium  
Washington State Allied Health Center of Excellence  
WorkSource Seattle-King County Business Services  
WorkSource Seattle-King County Partners

